



CHANGING THE COURSE OF CHRONIC DISEASE... One Community at a Time

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Arogya in Sanskrit means good health. More literally to live a life without disease. Chronic non-communicable diseases called NCDs, include heart diseases, cancer, diabetes and chronic lung diseases



THE PROBLEM

NCD's* among top health and development challenges of the century

- 2 out of 3 deaths in the world due to NCDs, 80% in developing countries

Alarming Disease Burden in India

- >20% of population in India has one chronic disease; 10% have more than one
 - **50%** population dies from chronic diseases
 - 66 million live with diabetes. Diabetes kills 1 million Indians/yr (IDF)
 - Indians get diabetes 10 years earlier than in the West
 - 2/3 India's 1 billion plus people < 35 years old = alarming public health crisis over next 20 yrs

Devastating Economic Impact

- The World Economic Forum estimates staggering impact: Cumulative economic output loss from NCDs (including mental health) in 20 yrs =



- Serious developmental hurdle says International Diabetes Federation:
 25% of a poor Indian family's income spent on care for one person with diabetes.
- Arogya's 10,000 women's survey confirms:
 - **25%** women spend **25%** of household income on NCDs.
 - Shockingly, **7%** say they spend **50%** of household income on NCDs.

*NCDs = heart disease, diabetes, cancer, chronic lung diseases

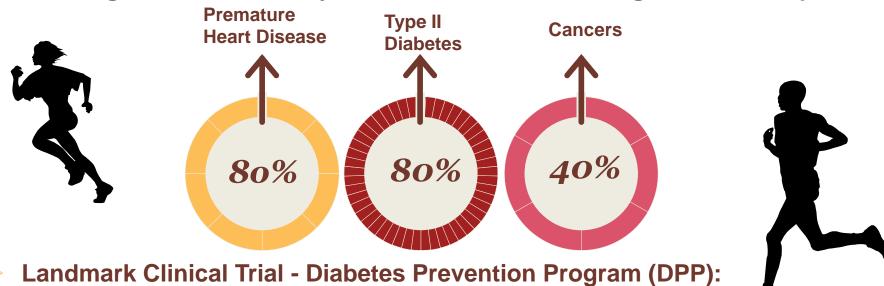




THE SOLUTION: PREVENTION!

Compelling Clinical Proof Exists that NCDs Can Be Prevented

> According to WHO, a healthy diet, exercise and avoiding tobacco can prevent:



- 30 min physical activity/ day + low-fat diet reduced chance of getting diabetes by 58%, (*Metformin: 31%*)
- 3,234 high-risk adults in the US. (NEJM, Feb 7 2002)
- Diabetes prevention with lifestyle changes sustained for 10 yrs (The Lancet 2009)
- Also confirmed in Indian studies



INTRODUCING AROGYA WORLD –

PREVENTING NCDs THROUGH HEALTH EDUCATION AND LIFESTYLE CHANGE

Arogya World, formed in 2010, is a global health nonprofit working to prevent non-communicable diseases (NCDs) through health education and lifestyle change. We have two separate non-profit legal entities: Arogya World – Chicago based 501(c) (3) organization & Arogya World India Trust, a Bangalore based 80G cleared organization. We strive to change the course of chronic disease one community at a time through a focus on partnerships and innovative technology, and by implementing scalable, sustainable programs with measurable impact.

We see ourselves as an ecosystem builder for NCD prevention in India.



OUR INDIA WORK

Innovative Programs

- Our Women and Children Initiative
 - Healthy Schools, MyThali
 - mHealth mDiabetes; myArogya
 - Healthy Workplaces

Field-Shaping Activities

- Build ecosystem of wellness and prevention stakeholders
- Hold Summits on Key Topics to spark a national dialogue on wellness and NCD prevention

Measurable Impact

We have **educated** > 1 million with mDiabetes And reached 2 million in Healthy Workplaces



Have helped **150,000** people lead healthy lives in our first five years.

We want to help

1 million people in India lead healthy lives by the time we are 10 years old (by 2020)...





HEALTHY SCHOOLS – 14% IMPACT

•Based on a school education model for tobacco control, Arogya World established a two-year school-based program designed to teach middle school children the basics of healthy eating and physical activity, with the goal of preventing diabetes.

- Uses influencers such as teachers and peers whom we train.
- Key Partners Hriday, Agastya International Foundation
- 8000 kids have participated
- Children from urban and rural areas, N & S India participate.
- 14% Behavior Change Imapct

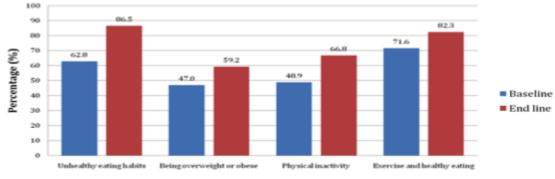




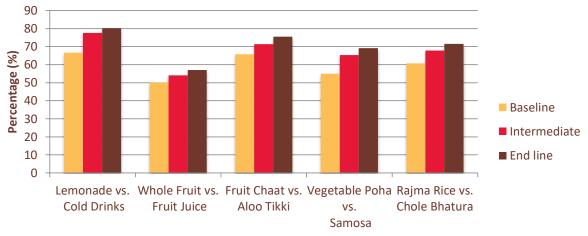
On track to fulfill our *UN Every Woman Every Child* 2014 Commitment to educate 10,000 children in 5 yrs.



RESULTS AWARENESS INCREASED, EXCITING BEHAVIOR CHANGE



Knowledge regarding risk factors and prevention of Diabetes (n=2263)





NATIONAL INSTITUTUE OF NUTRITION (INDIA) GUIDELINES

BALANCED DIET FOR ADULT WOMAN (SEDENTARY)



* Portion Size.

** No. of Portions

Extra Portions:

Pregnant women : Fat/Oil-2, Milk-2, Fruit-1, Green Leafy Vegetables-1/2. Lactating women : Cereals-1, Pulses-2, Fat/Oil-2, Milk-2, Fruit-1, Green Leafy Vegetables-1/2

Between 6-12 months of lactation, diet intake should be gradually brought back to normal. Elderly women : Fruit-1, reduce cereals and millets-2.

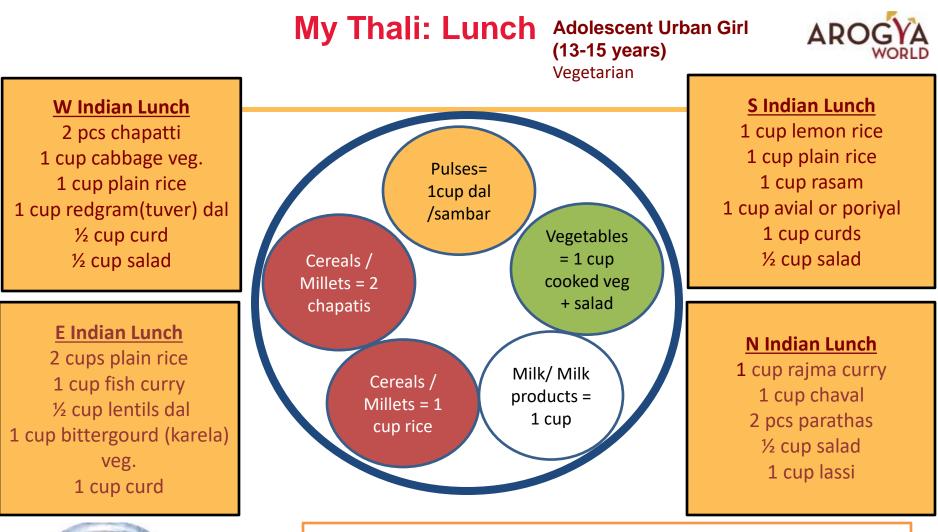
BALANCED DIET FOR ADULT MAN (SEDENTARY)



* Portion Size.

" No. of Portions

Elderly man: Reduce 3 portions of cereals and millets and add an extra serving of fruit



Non vegetarians can substitute 1 portion (30g) of pulse (1 cup cooked) for 50 g. of egg /meat /fish /chicken. \rightarrow Fats/oil/ghee: Use 2-3 tsp /meal (8 tsp in a day; 5-6 tsp/d if overweight).

Sugar/jaggery: Use 2tsp/meal (5 tsp/day; 3 tsp/d if overweight)

Salt- use sparingly; minimize salted, processed foods.

Consume 1 fruit per day (e.g. as snack).

Cup 200 ml

4 cms

1 cup = 200 ml

of cooked food

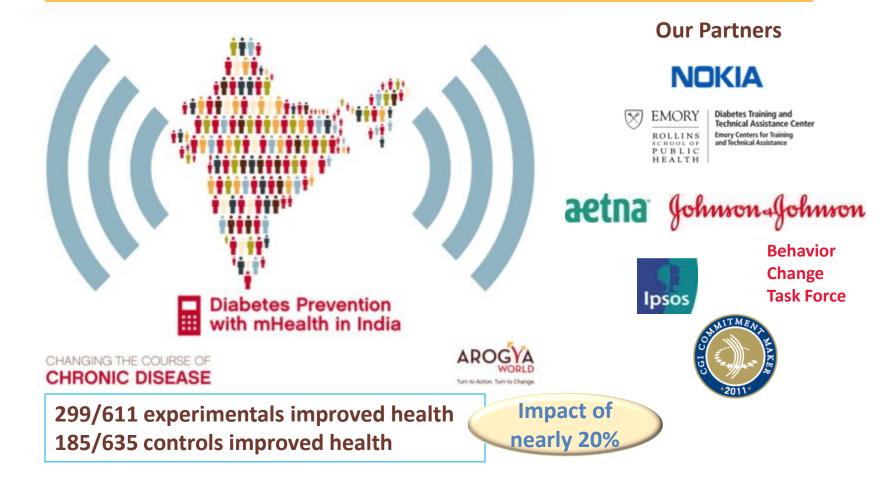
8.2 cms -



Our FLAGSHIP PROGRAM



A groundbreaking one-million-person diabetes awareness and prevention mHealth program in India. A Completed 2011 CGI Commitment to Action.









COMBINATION NCD PREVENTION



Dietary fiber may lower risk of heart disease and diabetes

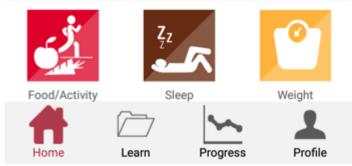


Eat plenty of vegetables, fruits, and whole grains. These foods contain fiber which can help reduce the...



The major risk factors for developing heart disease are high blood pressure, high blood cholesterol, diabetes,...

TRACKERS



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The major risk factors for developing heart disease are high blood pressure, high blood cholesterol, diabetes, smoking, being overweight, physical inactivity, and an unhealthy diet. What risk factors do you have?





Heart disease and stroke are <u>cardiovascular diseases</u> (diseases of the heart and blood vessel). <u>Risk factors</u> are

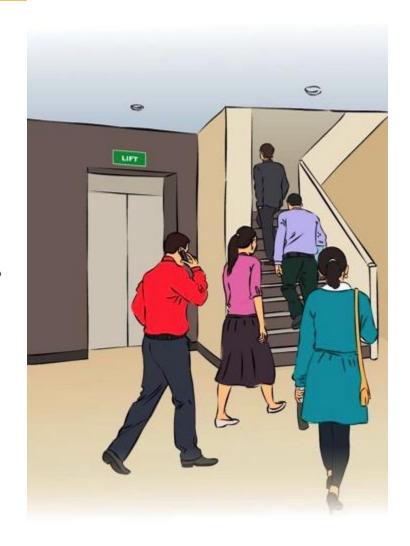




WHY WORKPLACES?

Workplaces offer a unique avenue to promote healthy living. Why?

- India is a young country. 2/3rds < 35 yrs</p>
- India's population pyramid expected to "bulge" across 15-64 age bracket increasing the working age population from 761 million to 869 million in 2011-2020.[FICCI, EY, 2014].
- Workplaces employ millions of young Indians:
 - Sedentary jobs
 - Long, unpredictable hours
 - Long commutes and stress
 - Irregular eating, sleep, & exercise
 - People spend much of the day at work.
- Attractive platform to educate busy professionals and change behavior.
- Mobilize the private sector in fight against
 NCDs.





OUR HEALTHY WORKPLACE CRITERIA

Companies must meet 80% of the criteria; those in bold are mandatory.	BRONZE	SILVER (and meets Bronze criteria)	GOLD (and meets Bronze + Silver criteria)
TOBACCO POLICY	Ban On-Site Tobacco Use.	Help employees quit tobacco by providing counseling.	Reimburse nicotine replacement/other therapies.
HEALTHY EATING	Make available affordable healthy foods, with National Institute of Nutrition (NIN) recommendations displayed in cafeteria. No junk food or sugary soft drinks at meetings.	Healthy Meals should be accessible and available every day, and should be below NIN requirements. Food should be prepared hygienically.	Food in company cafeterias should have no transfats.
PHYSICAL ACTIVITY	Promote use of stairs and bicycles within the campus. Provide walk paths. Hold annual sports competitions.	Promote and offer access to yoga programs.	Offer free gym on campus or highly discounted admission to external gyms. Give exercise breaks during work day.
WORK-LIFE BALANCE	Provide a work-life balance policy. Offer flextime. No fixed workday start and end times, and lights-out after hours is appropriate.	Set up external Employee Assistance Program/Counseling services to help employees manage stress.	Employee Satisfaction Surveys show an uptick in employee perceptions of work-life balance.
SHIFTING MINDSETS	Leadership must show visible endorsement for healthy workplace in speeches, emails, etc. Initiate a Healthy Workplace communications campaign.	Set up health committees. Communications campaign should cover reducing salt, sugar and fat consumption.	Include employee work-life balance in managers' appraisals. Motivate entire teams by rewarding health goals met. Designate health ambassadors.
OTHER	Encourage environmental health and hygiene including safe drinking water, clean bathrooms, etc.	Have doctor/nurse on site or on call. Encourage annual check-ups. Greater awareness of healthy posture/ergonomics.	Evaluate impact of workplace wellness investment and quality of programs. Emphasize awareness of women's health.



OUR HEALTHY WORKPLACES

2016 32 Pioneering Workplaces

Hindustan Unilever Limited **Reliance Industries Limited** Mahindra & Mahindra Ltd., Igatpuri **Dow Chemical International** Pvt. Ltd. Gujarat Cement Works-Unit of UltraTech Cement Ltd. Mahindra & Mahindra Limited, Farm Division, Nagpur **Cigna TTK Health Insurance Ltd** MSD Pharmacuticals Pvt. Ltd. **NTPC** Limited **NES Ratnam College KSRTC BMTC** Britannia Industries Ltd. NTPC Ltd. - Power Management Institute

IOCL, Corporate Office Tata Power Solar Manipal Hospitals, Bangalore **TVS Motor Company** Fortis Hospital Limited, Bannerghatta Road Columbia Asia Hospital - Hebbal Vijaya Bank Columbia Asia Hospital - Whitefield **Philips India Limited** Manipal Northside Hospital RTO Yeshwantapur, Bangalore **Indian Railways** Vikram Hospital, Bengaluru Indian Oil Corporation Ltd., Karnataka M/s. Karnataka Power Corporation Limited Mahindra & Mahindra Limited -Group Corporate Office Toyota Kirloskar Motor Pvt. Ltd. Meenakshi Energy Pvt. Ltd

2016 PLATINUM

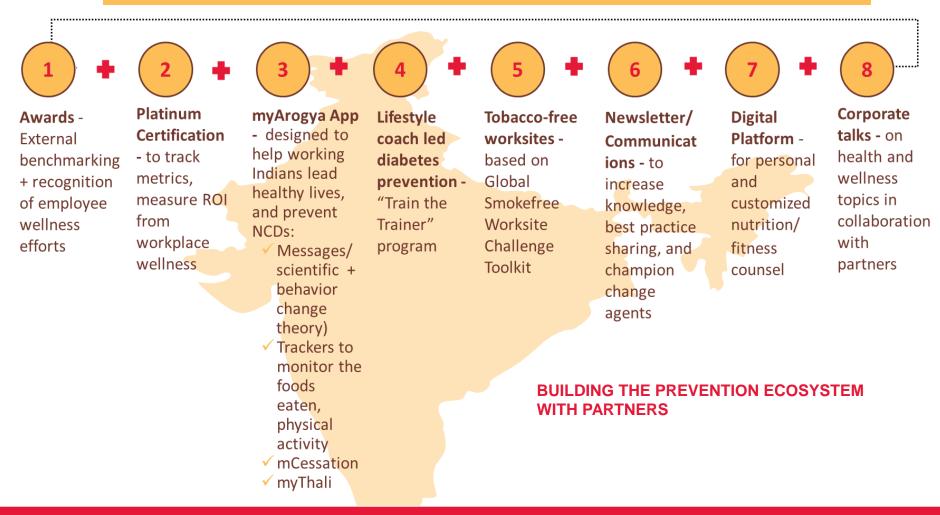
Reliance Industries Limited Reliance Industries Limited Hoshiarpur Wipro Reliance Infrastructure - Mumbai Transmission Business SREI Madura Johnson & Johnson

<u>Certificates of Merit</u> MTR Foods Private Limited Tata Chemicals Limited Bharat Petroleum Corporation Limited

TOTAL : 79 organisations 2 million employees 2017 TARGET: over 100



AROGYA WORLD'S OFFERINGS



Measurable, meaningful impact spurs us on

Arogya 2020

Build the Case for NCD Prevention

- Publish and promote research –
- mDiabetes JMIR Aug 2016
- Platinum ROI data
- Conduct 2-3 annual summits/ events – Healthy Workplace, Salt Summit

Influence Behaviour Change

- Strengthen/design innovative, sciencebased programs to guide consumers towards healthy living
- Take prevention to where people live, work and study to increase adoption

Scale through Partnerships

- Gain scale while keeping the Arogya organization lean through 4-5 strategic partnerships with CSOs, nutritionists, life coaches, wellness stakeholders, govt, private sector
- Partner with credible industry body

Drive Results Measure Impact

- Establish proof of concept
- Actively implement programs to reach 150 - 200 workplaces (3 million employees), 2 million women and children, 2 million mHealth consumers.
- Impact improve the health of over 1 million people.



NEXT STEPS

- Schools Partner with large networks eg Ashoka Nourishing Schools, etc.
- MyThali Refine, promote to large networks of women through Rotary, SEWA, school children, working families etc.
- mDiabetes seeking funding from Lions to reach large numbers of family members of patients via hospitals, eye hospitals etc.
- myArogya provide to Healthy Workplaces to improve health of employees, and provide insights to HR on health behaviors of their employees
- Healthy Workplaces seek endorsement from industry bodies like IAOH, Nasscom etc.



THE AROGYA WORLD FAMILY

Arogya World India Trust Board (India)

Mr. BS Ramaswamy - Chairman of the Board of Trustees, Founder Trustee • Dr. Nalini Saligram - Founder Trustee
 Dr. Susheela Venkataraman – former Chief Technology Officer, Asian Development Bank
 Dr. Arun Gowda – Dir., Phamax AG, Market Access Consulting • Ujwal Thakkar - Former Head of Pratham

Arogya World Board (US)

Dr. Nalini Saligram - Founder & CEO • Dr. Pamela Yih - Treasurer, Owner Pamela Y-F Yih Inc.
Kathryn Graves - Head of Dev, Emory, Rollins School of Public Health • Dr. Seema Bhatia – Internist •
Deepa Prahalad - Business strategist • Neeru Arora – IT strategy expert, Aon, Gloria Barone – Communications expert,
Cigna • Heather Nornes – legal counsel • Candice Fink – legal counsel

Consultants/Staff

Shyamala Sami - Finance India • Dr. Sandhya Ramalingam - Program Evaluation, India • Dr. Geeta Bharadwaj Healthy Workplaces, India • Usha Chander, Healthy Workplaces, India • Nandini Ganesh - Administrative Services, India
Carrie Hutchison - Digital and Social Media • Shubhada Kanani – nutritionist, India • Erin Justen – Development
Meeta Walavalkar – mHealth Lead India
Accountants: Nityanand & Co – Bangalore • Robert Small, Friedman – Philadelphia
Law firms – US - Duane Morris (probono); India - Nishith Desai & Associates



AROGYA INFLUENCER NETWORK

Senior Advisors

Mr. Raj Dave – CEO, HealthArc • Dr. Meryle Melnicoff - Former Board Member, Arogya World • Dr Bob Kushner, Northwestern Univ • Sally Cowal, American Cancer Society

Behavior Change Task Force

US: Dr. Fran Kaufman - Medtronic • Dr. Linelle Blais - Emory University; UK: Ms. Zoe Hellman - Weight Watchers
 India: Dr. Ranjani Harish - Dr. Mohans Diabetes Specialities Centre • Dr. Monika Arora - Hriday-Shan
 Mr. Sukanti Ghosh - APCO Worldwide • Dr. Kanav Kahol – PHFI

Indo-US Scientific Steering Committee

India: Dr. K.Srinath Reddy – Public Health Foundation of India • Dr. V. Mohan - Madras Diabetes Research
 Foundation Dr. Ashok K. Das - Addnl Dir Gen Health Services • Dr. Prabhakaran - Centre for Chronic Disease
 Control - Dr. Nikhil Tandon - All India Inst. of Medical Sciences • Dr. Prasanna Kumar - Bangalore Diabetes Hospital
 US: Dr. K.M. Venkat Narayan - Emory University • Dr. Francine Kaufman - Medtronic • Dr. Sethu Reddy, Joslin Diabetes
 Center, Harvard • Dr. Om Ganda - Joslin Diabetes Center, Harvard • Dr. Bonnie Spring – Northwestern Univ

> Advisors

Dr. A. Ramachandran - India Diabetes Research Foundation • C.V. Madhukar Omidyar • Nikhil Narayan, Bangalore
 Dr. Arun Chockalingam - University of Toronto • Dr. David C. U'Prichard - Druid Consulting • Parminder Batra – attorney
 Dr Neelum Aggarwal – Rush University • Trishna Dey – India Development Expert

ARO PARTNERSHIPS ARE CORE TO OUR SUCCESS

myAtogya

Cigna.

Emory University, CLICK MEDIX

Madras Diabetes Research Foundation, Quest Diagnostics





Diabetes Training and Technical Assistance Center Emory Centers for Training and Technical Assistance

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HRIDAY-SHAN Merck, MSD-India Agastya Foundation



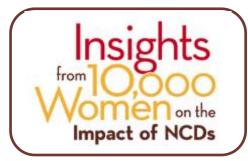
ASHOKA

Women & NCDs Task Force WHO (Global Co-ordinating Mechanism; mHealth group)

Healthy Workplace



PHFI, Aon, + ActivDoctorsOnline + others Jamnalal Bajaj Foundation



Novartis

Partnership to Fight Chronic Disease American Cancer Society, UNICEF, PSI, Abt SRBI, Jana



CLINTON GLOBAL INITIATIVE